# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA PROCUREMENT & WAREHOUSING SERVICES

## Phone: 754-321-0505

DATE: March 6, 2020

TO: Dr. Dildra Martin-Ogburn, Director – Benefits and Employment Services

FROM: Charles V. High, C.P.M., A.P.P., MBA

SUBJECT: Vendor Search for Third Party Administrator for Tax Sheltered Annuities Q20-010 – Third Party Administrator for Tax Sheltered Annuities

The Superintendent's Wellness & Insurance Advisory Committee (SWIAC) has requested that a search of vendors be performed for the service of a Third Party Administrator for Tax Sheltered Annuities.

- Based on School Board Policy 3320 Purchasing Policies, Part II, Rule I states, "Commodities or contractual services available only from a single source are exempt from the competitive solicitation requirements. When the School Board believes that the commodities or contractual services are available from a single source, unless an exemption is established herein, Supply Management & Logistics Department shall electronically or otherwise publicly post a description of the commodities or contractual services sought for a period of at least seven (7) business days. The description must include a request that prospective vendors provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the district school board, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the district school board shall provide notice of its intended decision to enter a single source contract in the manner specified in Section 120.57(3), Florida Statutes, and may negotiate on the best terms and conditions with the singlesource vendor."
- A request for quotation was released on February 11, 2020 to all prospective proposers on Demandstar.com to provide information back to the Procurement & Warehousing Services Department if a vendor is able to provide the services requested. This request was posted on Demandstar until February 20, 2020. Exhibit 1
- The list of commodity codes used for locate vendors is shown in Exhibit 2
- The list of vendors that were notified through Demandstar are attached as **Exhibit 3** and shows there is "no response" from each vendor.
- Only one vendor responded to Q20-010 who was TSA Consulting Group. Exhibit 4
- On March 2, 2020 a notice of intended decision, per the above policy, was posted and emailed to the vendors indicating that the contractual services are available through a single-source. No protests were received based on this decision. **Exhibit 5**



Exhibit



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 • TEL 754-321-0527 •

PROCUREMENT & WAREHOUSING SERVICES CHARLES V. HIGH, C.P.M., A.P.P., MBA PURCHASING AGENT IV Charles.high@browardschools.com

SCHOOL BOARD DONNA P KORN, Chair DR. ROSALIND OSGOOD. Vice Chair

LORI ALHADEFF ROBIN BARTLEMAN HEATHER P. BRINK WORTH PATRICIA GOOD, LAURIE RICH LEVINSON ANN MURRAY NORA RUPERT

**ROBERT W. RUNCIE** Superintendent of Schools

February 11, 2020

TO ALL PROSPECTIVE PROPOSERS

Reference: Q20-010 - Third Party Administrator for Tax Sheltered Annuities

The Superintendent's Insurance and Wellness Advisory Committee is requesting a search for companies that are able to supply the above service for the Benefits and Employment Services Department. This request will be listed for seven (7) days on Demandstar in accordance with School Board Policy 3320 – Purchasing Policies, Part II, Rule I and Florida Statute 120.57(3) for single source services. Prospective proposers are requested to provide information regarding their ability to provide this work for SBBC.

If your firm is able to provide the Scope of Services provided in this quotation, please email this form to me directly at my email address stated below, as soon as possible and reference the quotation number referenced above. If you have any questions, please email the questions to me.

Sincerely,

Charles V. Kigh Digitally Signed

Charles V. High, C.P.M., A.P.P., MBA Purchasing Agent IV

/cvh Enclosure

VENDOR: Are you able to provide these services as stated in this quotation? Yes\_\_\_\_ No\_\_\_\_\_

Vendor Name: \_\_\_\_\_\_ Contact Name: \_\_\_\_\_

Email Address:\_\_\_\_\_

Email this response form to: <u>Charles.high@browardschools.com</u>

"Educating Today's Students To Succeed In Tomorrow's World" Broward County Public Schools Is An Equal Opportunity/Equal Access Employer

Exhibit 1

## Q20-010 - Third Party Administrator for Tax Sheltered Annuities

## INTRODUCTION

The School Board of Broward County, Florida's (SBBC) third-party administrator provides common remitting services allowing SBBC to combine multiple provider remittances into one deposit via wire transfer and transmit remittance data utilizing a secure web-based application. SBBC maintains full control of remittance funds and significantly reduces administrative tasks and errors during the process. The common remitting services allow contribution remittances to be deposited within 24-48 hours while offering the maximum protection possible for private participant information. Wells Fargo serves as the bank transfer agent for the remitting services. All details of each transaction are available to the Division at any time online. The Division can also download each transaction folder to their servers for internal audit at any time. The bank verifies receipt of funds by investment providers and data details are transmitted to each vendor electronically with email notification of the amount and where to retrieve the data. Every submission to each investment provider is available to them at any time on the common remitter system to ensure that the provider can credit funds immediately, regardless of any transmission errors. All vendors receive the standard file layout of employee remittance information through one of three means,

- 1) Secure email attachment,
- 2) FTP push to provider or
- 3) FTP pull from the common remitting system login provided to the investment providers.

The common remitting system automatically calculates and forecasts contribution limits for participants. Its initial work to gather and compile historical contribution data allows the common remitting system to accurately calculate eligibility for service based catch-up options for 403(b) and determines eligibility for age-based additional amounts for 403(b). This data facilitates the automated processes for the common remitting system. Contribution testing is done year round with the common remitting system. The system will complete a separate year-end audit each year to verify that all contributions were made within applicable limits. Should a violation occur, TSA Consulting Group (current vendor) will work with all vendors to resolve all contribution issues.

The common remitting system was built to incorporate error corrections for remittances both prior to the remittance being sent and after finding the errors subsequent to remittance submission. The system also incorporates a communication and contact protocol with the vendor companies to effectively communicate remittance issues and to find common and successful resolutions.

Currently, SBBC has a Salary Reduction Agreement sent by the agent from each company to the Payroll Department. Employees of the District contribute to these investments through salary reductions each payroll period. The Payroll Department enters the amount into the payroll system and the deduction is withheld during the payroll run. After the payroll is run, a report or file is generated) for each vendor listing the employees and amount. The file containing employees and amounts is sent to vendors via their secure internet sites. Payments are transferred via Automatic Clearing House (ACH). The vendor must have the capability of reporting and producing various types of reports at the request of SBBC at no additional cost.

SBBC is seeking the Third Party Administrator to remit employees' salary reduction contributions to all SBBC inactive and active vendors. In addition, SBBC is seeking to continue to outsource all functions regarding, recordkeeping and administration of these services. The objectives of the Third Party Administrator will be as follows:

Exhibit 1

Page 3 of 4

- ✓ Shorten the time period between when a 403(b) and 457(b) deduction is taken and when that deduction is credited to the employee's 403(b) or 457(b) account.
- ✓ Send payment and account/payment information electronically through a single transaction.
- Ensure accuracy of qualified and non-qualified contributions.
- ✓ Streamline 403(b) and 457(b) program administration procedures.
- ✓ Provide full recordkeeping services.
- ✓ Augment communication between SBBC and 403(b) and 457(b) vendors.
- ✓ Auditing employee contributions for compliance.
- ✓ Providing reports as requested by SBBC.
- Provide website and web-based educational/informational materials/brochures and hardcopies, as requested by SBBC.
- ✓ Conduct educational seminars, as requested by SBBC.

## SCOPE OF WORK

- 1. Provide customer service lines with a 754/954 Area Code for employees, as well as a toll-free line for employees residing outside the 754/954 area code. Within the schools themselves, employees do not have access to dial a 1-800 number; the number must be a 754/954 number.
- 2 Accept SBBC's self-billing statement. The process is as follows: District Information Technology staff will develop a query that will run after each payroll to produce a file in the third-party administrator's common remitter system format. Payroll or benefits personnel will then log on to the system and upload the data. Once reports are reviewed, these personnel will send the remittance report to treasury detailing the amounts needing to be transferred to the clearing account. Treasury will transmit the total amount of funds required for the payroll contributions. The District deposits the total remittance in its own clearing account, which has been established at Wells Fargo Bank, the night before the remittance instructions are submitted. The next morning the remittance is submitted and processed with the funds being immediately debited from the clearing account for ACH transfers. If the instructions through the common remitting system are submitted by 10:00 am Eastern Time, the vendors being paid via ACH transfer receive the contributions within 24 hours for crediting to participant accounts. For those vendors who cannot receive their funds via ACH with electronic contribution data, Wells Fargo Bank will issue checks with contribution details and mail them the same day. Authorized District personnel will receive confirmations on all transactions. In the event that it is necessary to correct an excess contribution, TSA will correct the error, according to applicable revenue procedures, between January and April 15th of the following calendar year. Contribution corrections usually require the participant to be notified by the thirdparty administrator and verified by the District. If the correction is then determined to be necessary, the refund is sent by the provider directly to the participant along with appropriate tax reporting by the provider. The third-party administrator monitors the requirements to establish 403(c) accounts for excess contributions and can facilitate the opening of a 403(c) account, if necessary.
- 3. Vendor agrees to provide a bilingual customer service representative, at no additional cost, if requested by SBBC.
- 4. Vendor will be required to administer and maintain the 403(b)/457(b) Program in accordance with all appropriate federal and state statutes then in effect.
- 5. The Benefits Department shall review and approve **all** communication materials, including direct mailing. postage and production costs are to be paid by the Vendor.

Transforming Education: One Student at A Time Broward County Public Schools Is An Equal Opportunity/Equal Access Employer

Exhibit 1

Page 4 of 4

- 6. Vendor should be able to accept data and payment in an electronic format established by SBBC.
- 7. SBBC requests that the Vendor perform all administrative functions and maintain all required paperwork, such as distributions, etc.
- 8. Vendor will verify necessary data needed to document loans, hardships, surrender, and rollover for each employee.
- 9. Vendor shall agree to supply SBBC with standardized reports, upon request, for both industry data and based on SBBC specific membership. These reports will include, but will not be limited to cash flow data, member enrollment information on a monthly basis, etc.
- 10. Provide employee information statements as requested.
- 11. Vendor pays for all fees, ACH, bank transactions and bank maintenance, etc. for the SBBC established account.

Exhibit 2

## **Selected Commodity Codes**

- 001-946-45 Employee Benefit Funds
- 001-946-48 Financial Advisor
- 001-946-49 Financial Services (Not Otherwise Classified)
- 001-946-56 Investment Management Services

Close

User: High, Charles

Organization: The School Board of Broward County, FL - Procurement & Warehousing Services

Logout

| * D | 10164<br>14528<br>145289 | M | Д |  | D | S | Concernant of the local division of the loca | Ά | R |  |
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|-----|--------------------------|---|---|--|---|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|---|--|

Exhibit 3

My DemandStar

Log Bid

Account Info

FAQs

1

**View Bids** Log Quote [View Quotes] Supplier Search

Buyers

**Build Broadcast List** 

Reports

## **Quote Details**

| Quote Number                           | Q20-010                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quote Name                             | Third Party Administrator for Tax Sheltered Annuities                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Broadcast Date                         | 2/11/2020 4:40:12 PM Eastern                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Date Due                               | 2/20/2020 2:00:00 PM Eastern                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Delivery Requirements                  | 0 days ARO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Shipping Notes                         | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Additional Specifications              | None specified                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Insurance & Additional<br>Requirements | None specified                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Terms & Conditions                     | None specified                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Status Notes                           | IN ACCORDANCE WITH SCHOOL BOARD POLICY 3320, PART II,<br>SECTION I AND AFTER REVIEWING THE INFORMATION RECEIVED<br>FROM PROSPECTIVE BIDDERS FOR THIS QUOTATION THAT THE<br>CONTRACTUAL SERVICES ARE AVAILABLE ONLY FROM A SINGLE<br>SOURCE. IT IS THE SCHOOL BOARD OF BROWARD COUNTY,<br>FLORIDA!!! INTENDED DECISION TO ENTER INTO A SINGLE-<br>SOURCE CONTRACT WITH TSA CONSULTING GROUP AND MAY<br>NEGOTIATE ON THE BEST POSSIBLE TERMS AND CONDITIONS<br>WITH THIS SINGLE-SOURCE VENDOR. (POSTED 3/02/20) |
| Broadcast List<br>Filtered             | No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Commodity Codes                        | View                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Documents                              | View                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

#### Suppliers

#### Line Items

| 79 Supplier(s                         | found. Respons         | e Status:   | No Response    | Y        | Search             |               |                               |                              |         |
|---------------------------------------|------------------------|-------------|----------------|----------|--------------------|---------------|-------------------------------|------------------------------|---------|
| Supplier                              | City                   | А           | ttributes      | Programs | Response Status    | Quote Total △ | <u>Delivery</u><br>(days ARO) | <u>Complete</u><br>/ Partial | Actions |
| Jones Edmunds &<br>Associates, Inc.   | Gainesville, FL        | -           |                | **       | No Response        | -             | -                             | -                            | Det .   |
| RBC Capital<br>Markets                | St. Petersburg, FL     | -           |                | -        | No Response        | -             | -                             | , an                         |         |
| Mead & Hunt, Inc.                     | Port Orange, FL        | -           |                | -        | No Response        | **            | -                             | -                            | -       |
| Calvin, Giordano<br>Associates, Inc.  | K Ft Lauderdale, FL    |             |                | -        | No Response        | -             | -                             | **                           |         |
| <u>Geosyntec</u><br>Consultants, Inc. | Boca Raton, FL         | -           |                | -        | <u>No Response</u> | -             | -                             | -                            | -       |
| Carr, Riggs &<br>Ingram, LLC          | Albuquerque, NM        | 1. <u>S</u> | Small Business | -        | No Response        | •             | -                             | ~                            | -       |
| Baker Tilly                           | Madison, WI            | -           |                | -        | No Response        | -             | -                             | -                            | -       |
| Keefe McCullough                      | Fort<br>Lauderdale, FL | -           |                | -        | No Response        | Ξ.            | Ξ                             | -                            |         |
| First Investors<br>Corporation        | New York, NY           | -           |                |          | No Response        |               |                               | -                            | **      |
| Lambert Advisory                      | Miami, FL              | 1. <u>S</u> | mall Business  | -        | No Response        | -             | -                             | -                            | -       |

| 3/5/2020                                                   |                               |     |                                                                                         | Quote | Details - Demand   | IStar |     | 1  | 7        |
|------------------------------------------------------------|-------------------------------|-----|-----------------------------------------------------------------------------------------|-------|--------------------|-------|-----|----|----------|
| Hilltop Securities<br>Inc                                  | Dallas, TX                    | -   |                                                                                         |       | No Response        | -     | -   | EX | hibit3   |
| Gehring Group                                              | Palm Beach<br>Gardens, FL     | -   | -                                                                                       |       | No Response        | -     | -   | a. |          |
| Florida League of<br>Cities, Inc.                          | <u>Tallahassee, FL</u>        | ••• | -                                                                                       |       | No Response        | -     | ~   | -  | -        |
| <u>S. Davis &amp;</u><br>Associates, PA                    | Hollywood, FL                 | -   | -                                                                                       |       | No Response        | -     |     | -  | -        |
| Synergy Financial<br>Strategies, Inc.                      | <u>Pembroke</u><br>Pines, FL  |     | 1. <u>Hispanic</u><br><u>Owned</u><br>2. <u>Small Business</u>                          |       | <u>No Response</u> | -     | ~   |    | -        |
| <u>Purvis, Gray &amp;</u><br>Company                       | Gainsville, FL                |     |                                                                                         |       | No Response        | -     | · • |    | -        |
| Blue CrossBlue<br>Shield of Florida                        | Jacksonville, FL              | -   | -                                                                                       |       | No Response        | -     | -   | ~  | -        |
| <u>The Millennium</u><br>Group                             | Plantation, FL                |     | 1. <u>African</u><br><u>American</u><br><u>Owned</u><br>2. <u>Small Business</u>        |       | <u>No Response</u> | -     | -   | -  | <u>.</u> |
| <u>GrayRobinson,</u><br>P.A.                               | Orlando, FL                   | -   | -                                                                                       |       | No Response        | -     | ~   |    | -        |
| Voya                                                       | WINDSOR, CT                   | -   | -                                                                                       |       | No Response        | -     | -   | -  |          |
| <u>Caballero Fierman<br/>Llerena &amp; Garcia,<br/>LLP</u> | Coral Gables, FL              |     | 1. <u>Hispanic</u><br><u>Owned</u><br>2. <u>Small Business</u><br>3. <u>Woman Owned</u> |       | <u>No Response</u> | -     |     | -  |          |
| <u>Nowlen, Holt &amp; Miner, PA</u>                        | <u>West Palm</u><br>Beach, FL |     | 1. <u>Small Business</u>                                                                |       | <u>No Response</u> | -     | -   |    |          |
| <u>Linebarger</u><br>Goggan Blair &<br>Sampson, LLP        | Austin, TX                    | -   | -                                                                                       |       | <u>No Response</u> | -     | -   | -  | -        |
| PNC Bank -<br>Groninger                                    | Pittsburgh, PA                | -   | -                                                                                       |       | No Response        | -     | -   | -  | -        |
| Crowe LLP                                                  | South Bend, IN                | •   | ~                                                                                       |       | No Response        | -     | -   | -  | -        |
| <u>Hancock Whitney</u><br>Bank                             | Gulfport, MS                  | -   | -                                                                                       |       | No Response        | -     | **  | -  | -        |
| <u>Robert Half</u><br>Management<br>Resources              | <u>Fort</u><br>Lauderdale, FL | -   |                                                                                         |       | <u>No Response</u> | -     | -   | ÷  | -        |
| CCMSI                                                      | Danville, IL                  | -   | -                                                                                       |       | No Response        | -     |     | •  | -        |
| MSL, P.A.                                                  | <u>Orlando, FL</u>            | -   | -                                                                                       |       | No Response        | -     |     | -  | -        |
| Bank of America<br>Securities LLC                          | Clearwater, FL                | -   | -                                                                                       |       | No Response        | -     | -   |    | -        |
| TD Bank, N.A.                                              | <u>Fort</u><br>Lauderdale, FL | -   | -                                                                                       |       | <u>No Response</u> | -     | e   | -  |          |
| Permanent Wealth<br>Management                             | Boca Raton, FL                | -   | -                                                                                       |       | <u>No Response</u> | -     | -   | w  |          |
| Edward Jones                                               | Arnold, MO                    | -   | -                                                                                       |       | No Response        | -     | -   | -  |          |
| Wachovia<br>securities                                     | Bridgeport, WV                | •   | -                                                                                       |       | No Response        | -     | ~   |    |          |
| Stephens Inc                                               | St. Petersburg, FL            | -   | **                                                                                      |       | No Response        | -     | -   | -  | -        |
| <u>World Risk</u><br>Management                            | Orlando, FL                   | -   | **                                                                                      |       | No Response        | -     | ~   | -  |          |
| PFS Investments                                            | Lauderhill, FL                |     | 1. Small Business                                                                       |       | No Response        | w     | -   | ** | ~        |
| Personnel<br>Solutions Plus                                | <u>Tampa, FL</u>              |     | 1. <u>African</u><br><u>American</u><br><u>Owned</u><br>2. <u>Small Business</u>        |       | <u>No Response</u> | -     | -   | -  | -        |
| Ameriprise                                                 | Plantation, FL                | _   |                                                                                         |       | No Response        |       |     |    |          |
| Financial, Inc.<br>City County Credit                      |                               | -   | -                                                                                       |       | No Response        |       | -   |    | -        |
| Union                                                      |                               |     |                                                                                         |       |                    |       |     |    |          |

nttps://www.demandstar.com/buyer/quotes/quote\_TSupplierList.asp?F=search&\_PU=%2Fbuyer%2Fquotes%2FDefault%2Easp%3F\_RF%3D1%26F%... Page 8 of 12

## 3/5/2020

| 3/5/2020                                                             |                                                                                                                                                       | Quote    | e Details - Demand | Star       |             | 1         | 17         |
|----------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|----------|--------------------|------------|-------------|-----------|------------|
| The Novak<br>Consulting Group Cincinnati , OH                        | 1. <u>Woman Owne</u>                                                                                                                                  | <u>±</u> | No Response        | <b>u</b> r | -           | Exhi      | bit 3      |
| Public Resources<br>Advisory Group NEW YORK, NY                      | -                                                                                                                                                     | -        | No Response        | -          | -           | -         | -          |
| Apprisen Financial<br>Advocates / CCCS Davie, FL<br>of South Florida | -                                                                                                                                                     | -        | No Response        | -          | -           | -         |            |
| <u>United Health</u><br>Care <u>Tampa, FL</u>                        | -                                                                                                                                                     | ~        | No Response        | 24         |             | ~         | -          |
| Sample DBE Brier, WA                                                 | 1. <u>Small Busines</u><br>2. <u>Veteran Owned</u><br>3. <u>Woman Owned</u>                                                                           | 1_       | <u>No Response</u> |            |             | ×         |            |
| <u>Teachers Financial</u> <u>Tamarac, FL</u>                         | -                                                                                                                                                     | -        | No Response        | -          | -           | -         | <b>1</b> 1 |
| HCT Certified<br>Public<br>Accountants and<br>Consultants LLC        | 1. <u>African</u><br><u>American</u><br><u>Owned</u><br>2. <u>Veteran Ownec</u>                                                                       | -        | <u>No Response</u> | -          | ×           | -         | -          |
| Payment Service Madison, WI                                          | -                                                                                                                                                     |          | No Response        | -          | -           | -         | -          |
| Primerica Davie, FL                                                  | -                                                                                                                                                     | -        | No Response        | - ``       | -           | -         | -          |
| FiduciaryFirst Maitland, FL                                          | 1. Small Busines                                                                                                                                      | <u>s</u> | No Response        | -          |             | . <b></b> | -          |
| Imoi Steppin Up coconut, FL                                          | -                                                                                                                                                     | -        | No Response        | -          | -           | -         |            |
| Argallus Wealth Boca Raton, FL                                       | 1. <u>Small Busines</u><br>2. <u>Veteran Owner</u>                                                                                                    |          | No Response        | -          | -           | -         |            |
| Keith Roberts Coral Springs, FL                                      |                                                                                                                                                       | -        | No Response        | -          | -           | -         | -          |
| ADEPT Public Fort<br>Relations, LLC Lauderdale, FL                   | 1. <u>Hispanic</u><br><u>Owned</u><br>2. <u>Small Business</u><br>3. <u>Woman Owned</u>                                                               | 5        | <u>No Response</u> | -          |             |           | a.         |
| SunTrust Bank Orlando, FL                                            | -                                                                                                                                                     | -        | No Response        | -          | -           | -         | -          |
| Citigroup Orlando, FL                                                | -                                                                                                                                                     | ~        | No Response        | -          | <b>1</b> 04 |           | 5.8        |
| AJG Beaverdam, VA                                                    | -                                                                                                                                                     | -        | No Response        | -          |             | **        |            |
| AETNA Deerfield<br>Beach, FL                                         | -                                                                                                                                                     | -        | No Response        | -          |             | #r        |            |
| Synovus Bank Naples, FL                                              | -                                                                                                                                                     | -        | No Response        | -          | **          | 19        | -          |
| Cynanotary, LLC Lauderhill, FL                                       | 1. <u>African</u><br><u>American</u><br><u>Owned</u><br>2. <u>Asian/Hawaiiar</u><br><u>Owned</u><br>3. <u>Small Business</u><br>4. <u>Woman Owned</u> | <u>i</u> | <u>No Response</u> | -          | ÷           |           | -          |
| College Campus Fort<br>Trips Lauderdale, FL                          | -                                                                                                                                                     | -        | <u>No Response</u> | -          | -           | -         |            |
| Arthur J Gallagher Boise, ID                                         | -                                                                                                                                                     | -        | No Response        | -          | -           | -         | -          |
| Service Planning<br>Corporation Ft Lauderdale, FL                    | a<br>                                                                                                                                                 | -        | No Response        | -          | -           | -         | -          |
| CenterState Bank Homestead, FL                                       |                                                                                                                                                       | -        | No Response        | -          |             | . E.      | -          |
| Chelsea<br>International Boca Raton, FL<br>Education LLC             | 1. <u>African</u><br><u>American</u><br><u>Owned</u><br>2. <u>Small Business</u><br>3. <u>Woman Owned</u>                                             | Ē        | <u>No Response</u> | -          | -           | -         | -          |
| Reames Employee <u>Daytona</u><br>Benefits Beach, FL                 | -                                                                                                                                                     | -        | No Response        | -          | -           |           | Tex.       |

| 3/5/2020                                  |                                |        |                                                                                                   | Quot | e Details - Deman  | dStar   |          | FI   | 117   |
|-------------------------------------------|--------------------------------|--------|---------------------------------------------------------------------------------------------------|------|--------------------|---------|----------|------|-------|
| Absolute<br>Accounting                    | Davie, FL                      | -      |                                                                                                   | 7    | No Response        |         | -        | Exhi | bit 3 |
| Fidelity Capital<br>Markets               | Atlanta, GA                    | -      |                                                                                                   |      | No Response        | _       | -        |      |       |
| CliftonLarsonAllen                        | <u>Timonium, MD</u>            | -      |                                                                                                   | -    | No Response        | -       | -        | ~    | -     |
| Centerstate Bank                          | <u>Fort</u><br>Lauderdale, FL  | -      |                                                                                                   | -    | No Response        | -       | -        | -    | an.   |
| <u>Lambert Financial,</u><br>LLC          | <u>Birmingham , AL</u>         |        | <ol> <li>African<br/>American<br/>Owned</li> <li>Small Business</li> <li>Veteran Owned</li> </ol> | -    | <u>No Response</u> | ~       |          | -    | -     |
| <u>Albritton</u><br>Insurance<br>Services | Wauchula, FL                   | -      |                                                                                                   | -    | No Response        |         | -        | -    | ~     |
| DS Test Account                           | <u>Miami, FL</u>               | -      |                                                                                                   | -    | No Response        | -       | -        |      |       |
| Centennial Bank                           | Marathon, FL                   | -      |                                                                                                   |      | No Response        | ~       |          | -    | **    |
| BerryDunn                                 | Portland, ME                   | -      |                                                                                                   | -    | No Response        | -       | -        | -    | -     |
| <u>Public</u><br>Communicators<br>Group   | NORTH MIAMI<br>BEACH, FL       |        | 1. <u>Small Business</u>                                                                          | -    | No Response        | *       | -        | -    | -     |
| Crossroads<br>Consulting<br>Services LLC  | <u>SAINT</u><br>PETERSBURG, FL | -      |                                                                                                   | -    | No Response        | -       | -        |      | ×     |
| TSA Consulting<br>Group                   | )                              | -      |                                                                                                   | -    | No Response        | Emailed | Response | -    | ÷     |
| First Financial<br>Administrators         | 1                              | -      |                                                                                                   | -    | No Response        | -       | -        |      | -     |
| Subtotals will be rou                     | unded up to the near           | rest c | ent                                                                                               |      |                    |         |          |      |       |

<< Return

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SBBC 7543210535 >>

Fxhibit 4

## THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK HOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 • TEL 754-321-0527 •

PROCUREMENT & WAREHOUSING SERVICES CHARLES V, HIGH, C.P.M., A.P.P., MBA PURCHASING AGENT IV Charles.high@browardschools.com SCHOOL BOARD DONNA P. KORN, Cliair DR. ROSALIND OSGOOD, Vice Chair

LORI ALHADUPF ROBIN DARTLEMAN IIRATIRE P. RRINKWORTH PATRICIA GOOD, LAURIE RICH LEVINSON ANN MURAY NORA KUPERT

ROHERT W. RUNCIE

Superintervient of Schools

February 11, 2020

TO ALL PROSPECTIVE PROPOSERS

Reference: Q20-010 - Third Party Administrator for Tax Sheltered Annuities

The Superintendent's Insurance and Wellness Advisory Committee is requesting a search for companies that are able to supply the above service for the Benefits and Employment Services Department. This request will be listed for seven (7) days on Demandstar in accordance with School Board Policy 3320 – Purchasing Policies, Part II, Rule I and Florida Statute 120,57(3) for single source services. Prospective proposers are requested to provide information regarding their ability to provide this work for SBBC.

If your firm is able to provide the Scope of Services provided in this quotation, please email this form to me directly at my email address stated above, as soon as possible and reference the quotation number referenced above. If you have any questions, please email the questions to me.

Sincerely,

Charles O. Kigh Digitally Signed

Charles V. High, C.P.M., A.P.P., MBA Purchasing Agent IV

/cvh Enclosure

VENDOR: Are you able to provide these services as stated in this quotation? Yes V No\_

Vendor Name: TJA CONSULTING GROUP, INC. Contact Name: STEPHEN BANKS

Email Address: spanks@tsacq.com

Email this response form to: Charles.high@browardschools.com

"Educating Today's Students To Succeed In Tomorrow's World" Broward County Public Schools Is An Equal Opportunity/Equal Access Employer

# Procurement & Wa housing Services

**Broward County Public Schools** 



| RFQ #:     | Q20-010                           | Tentative Board Meeting Date*: _N/A |             |                 |    |  |  |  |
|------------|-----------------------------------|-------------------------------------|-------------|-----------------|----|--|--|--|
| RFQ Title: | THIRD-PARTY ADMINISTRATOR FOR TAX | # Notified:                         | 81          | # Downloaded:   | 3  |  |  |  |
|            | SHELTERED ANNUITIES               | # of Responses Rec'd:               | 11          | # of "No Bids": | 80 |  |  |  |
| For:       | BENEFITS AND EMPLOYMENT SERVICES  | RFQ Opening Date :                  | FEBRUARY 20 | 0, 2020         |    |  |  |  |
| Fund:      | (School/Department)<br>N/A        | Advertised Date:                    | FEBRUARY 1  | 1, 2020         |    |  |  |  |

**POSTING OF RFQ\_RECOMMENDATION/TABULATION:** RFQ Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on MARCH 2, 2020 @ 9:00 am and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the constitute a waiver of the right to protest.

(\*) The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

## **RECOMMENDATION TABULATION**

IN ACCORDANCE WITH SCHOOL BOARD POLICY 3320, PART II, SECTION I AND AFTER REVIEWING THE INFORMATION RECEIVED FROM PROSPECTIVE BIDDERS FOR THIS QUOTATION THAT THE CONTRACTUAL SERVICES ARE AVAILABLE ONLY FROM A SINGLE SOURCE. IT IS THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA'S INTENDED DECISION TO ENTER INTO A SINGLE-SOURCE CONTRACT WITH TSA CONSULTING GROUP AND MAY NEGOTIATE ON THE BEST POSSIBLE TERMS AND CONDITIONS WITH THIS SINGLE-SOURCE VENDOR.

## SUSU WER 2 HITO: 44 BUAD 2000 BBUCHEWENI

SOSO NOBI S HABIED BUND 2000 BBUCHBEMENT

Charles V. Kigh By:

(Purchasing Agent)

Date: March 2, 2020

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Page 12 of 12